

International Distribution Agreement



- Pages: 12+3 (User Guide)
- Ready to use in Word format
- _____
- Different writing options
- Written by our international legal experts
- _____
- _____
- Language: English

[See 2 pages of the contract](#)

Rating: Not Rated Yet

Price

Variant price modifier: 1,00 €

Base price with tax:

Price with discount:

Salesprice with discount:

Sales price: 46,00 €

Sales price without tax: 46,00 €

Discount:

Tax amount:

1-4 Weeks



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Manufacturer: [Global Negotiator](#)

Description

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The International Distribution Agreement template is intended for international transactions where the Supplier is a manufacturer of goods and the distributor act as a buyer and importer who organises distribution, with or without exclusivity, in a defined territory, usually a country. Frequently (but not always) the goods in question will be intended for retail sale.

The Agreement has been drafted to assure balance for both sides. Nevertheless, in the most relevant points of the Agreement (products and territory, exclusivity, non-competition, prices, delivery and payment conditions, promotional activities, services etc.), a number of alternatives have been suggested in order that the most appropriate version may be chosen for the purposes of whoever writes up the contract (Supplier or Distributor).

This Agreement can be used for distribution of products in most of the countries, but in some cases national laws protecting the distributor should be taken into account. In that sense the Agreement includes references to the regulations of the European Union which affect distribution agreements undertaken in the member countries.

Index of the contract

Parties

Preamble

Clauses

- | | |
|---|--|
| 1. Products and Territory | 19. Minimum stock |
| 2. Obligations of the Distributor | 20. Inspection of facilities and operations |
| 3. Exclusivity | 21. Technical assistance |
| 4. Direct Sales | 22. After-sales service and maintenance |
| 5. Sales outside the Territory | 23. Supplier's warranty |
| 6. Commitment not to compete | 24. Distributor's warranty |
| 7. Minimum sales targets | 25. Supplier's responsibilities |
| 8. Commitment to delivery of minimum amount | 26. Advertising and publicity |
| 9. Conditions of sale | 27. Taxation |
| 10. Prices and discounts | 28. Early termination |
| 11. Resale prices | 29. Compensation for termination of Contract |
| 12. Terms of payment | 30. Term of contract |
| 13. Commitment to inform the Supplier | 31. Repurchase of Products |
| 14. Commitment to inform the Distributor | 32. Return of promotional material and samples |
| 15. Authorizations and import documents | 33. Applicable law and competent jurisdiction |
| 16. Confidentiality | 34. Amendments and additions |
| 17. External distribution network | 35. Assignment of Contract |
| 18. Brand names, trademarks, logos and other industrial property rights | 36. Language |

Signatures

Annexes

Reviews

There are yet no reviews for this product.